



# NATIONAL INSTITUTE OF SECURITIES MARKETS

## PREFACE

The National Institute of Securities Markets (NISM) has been established by the Securities and Exchange Board of India (SEBI) as a public trust registered under the Bombay Public Trusts Act, 1950 and a society under Societies Registration Act, 1860. It is governed by its Memorandum of Association and Rules & Regulations.

### **Vision of NISM**

“To lead, catalyse and deliver education initiatives to professionalise the securities markets”

### **Mission of NISM**

“To engage in capacity building among stake holders in the securities markets through financial literacy, professional education, enhancing governance standards and fostering policy research”

The mission for NISM is to add to market quality through educational and research initiatives that would support, enable and expedite an entire gamut of high quality knowledge services in the securities industry. NISM articulates and implements its mission of improving market quality through its six (6) schools, each having specific domain presence within the securities markets.

This Annual Report states the activities of NISM undertaken during 2020-2021. During the year, due to the ongoing pandemic situation NISM had adhered the government’s COVID-19 directives.

Despite the challenges posed by COVID-19, NISM continued to help financial sector regulators to develop and effectively implement regulatory policies through conducting specialized training programmes in online mode. Further, NISM responded to COVID-19 situation by conducting online classes for students and offering examinations from home / office on a remote proctored platform. NISM shall continue reaching out to stakeholders and seek partners towards the attainment of its stated vision.



The six Schools of Excellence are as follows:

| School   | Activities   |
|--|--|
| <p><b>School for Certificate of Intermediaries (SCI)</b></p> <p>The objective is to have certified personnel across regulated intermediaries to strengthen the market processes.</p>   | <p>Development, design and administration of self-study certification examinations and related Continuing Professional Education Programmes. At present, 26 certifications are on offer. 20 of these certifications are mandated under the SEBI CAPSM Regulations.</p>                       |
| <p><b>School for Securities Education (SSE)</b></p> <p>The objective is to provide industry with a cadre of professionals with specialized education in the field of securities markets.</p>   | <p>The school currently offers three full-time programmes viz. Post Graduate Programme in Securities Markets (PGPSM), Post Graduate Diploma in Management in Securities Markets (PGDM (SM)) and Post Graduate Certificate in Securities Markets (PGCSM).</p>                                 |
| <p><b>School for Regulatory Studies and Supervision (SRSS)</b></p> <p>The objective is to provide training inputs covering three aspects:</p> <ul style="list-style-type: none"> <li>• Specialized knowledge</li> <li>• Base knowledge</li> <li>• Managerial inputs</li> </ul> | <p>In-classroom training for the officers of regulatory bodies such as SEBI, RBI, IRDA, Bangladesh Securities and Exchange Commission. SRSS was instrumental in training government officials, arbitrators from commodity exchanges and officers from exchanges and clearing houses etc.</p> |
| <p><b>School for Corporate Governance (SCG)</b></p> <p>The goal is to create and spread awareness on corporate governance practices.</p>   | <p>Workshops and conferences spread across various geographies on a pan-India basis. In this phase, it brought together regulators, practitioners and academicians. The next phase is to introduce certifications for directors.</p>   |
| <p><b>School for Securities Markets Information and Research (SSIR)</b></p> <p>Research becomes a crucial ingredient in institutions offering post graduate education as knowledge dissemination is supported by knowledge creation</p>  | <ul style="list-style-type: none"> <li>• Research publications by faculty members</li> <li>• Conference papers</li> <li>• Project Research.</li> </ul>   |
| <p><b>School for Investor Education and Financial Literacy (SIEFL)</b></p> <p>The SIEFL arm of NISM endeavours to enhance the levels of financial literacy.</p>  | <ul style="list-style-type: none"> <li>• Pocket Money.</li> <li>• Resource Person Programmes.</li> <li>• Investor Education and Careers in Securities Markets session series.</li> </ul>   |

Trends in activities undertaken by each of the six schools in comparison to previous year are presented below:

#### School for Securities Education (SSE)

| Particulars   | 2019-20 | 2020-21 |
|---|---------|---------|
| No. of full-time, part-time programmes, certificate programmes etc. | 3       | 4       |
| Number of students  | 157     | 209     |
| On-Boarding programmes (including one-month MT Programme)           | 1       | -       |
| Number of students  | 40      | -       |

#### School for Securities Markets Information and Research (SSIR)

| Particulars  | 2019-20 | 2020-21 |
|--|---------|---------|
| Research papers, presented in conference, seminars and published | 17      | 21      |
| Research Workshops, conferences, seminars etc.                   | 3       | 2       |

#### School for Regulatory Studies and Supervision (SRSS)

| Particulars                                | 2019-20 | 2020-21 |
|--|---------|---------|
| No. of Training Programmes, workshops etc. | 27      | 20      |
| Number of beneficiaries                    | 1118    | 1241    |

#### School for Investor Education and Financial Literacy (SIEFL)

| Particulars   | 2019-20 | 2020-21 |
|---|---------|---------|
| No. of SEBI Financial Educations Resource Persons (FERPs) workshops & | -       | -       |
| Number of beneficiaries   | -       | -       |
| No. of Pocket Money Programmes &                                      | 21      | -       |
| Number of beneficiaries   | 4425    | -       |
| No. of Refresher workshops for RPs &                                  | 2       | -       |
| Number of beneficiaries   | 38      | -       |
| No. of Investor Education Programmes in colleges &                    | 43      | 6       |
| No. of students   | 4765    | 882     |
| No. of Program on 'Mutual Fund Awareness' for SBI Officers            | 11      | -       |
|   | 366     | -       |

The School has been instrumental in designing and implementation of SEBI's SMARTs project. More than 1000 applications were processed, and three online training programs were conducted, resulting in 146 Individual SMARTs trainers across India.

## School for Certification of Intermediaries (SCI)

### a) Certification of Associated Persons in Securities Markets

| Particulars                                | 2019-20  | 2020-21  |
|--|----------|----------|
| No. of certification modules mandatory     | 20       | 20       |
| No. of certification modules non-mandatory | 6        | 8        |
| No. of test centers                        | 270      | 186      |
| Number of cities                           | 183      | 163      |
| Number of candidates enrolled              | 2,04,838 | 1,27,934 |

### b) Continuing Professional Education Programmes

| Particulars                   | 2019-20 | 2020-21 |
|-------------------------------|---------|---------|
| Number of CPE modules         | 16      | 16      |
| Number of programmes          | 1900    | 1329    |
| Number of locations           | 120     | 96      |
| Number of trainers empanelled | 316     | 303     |
| Number of beneficiaries       | 55,778  | 74,278  |

## School for Corporate Governance (SCG)

| Particulars   | 2019-20 | 2020-21 |
|---|---------|---------|
| Number of training programmes, workshops etc. conducted | 38      | 15      |
| Number of participants                                  | 2143    | 1934    |

More details about activities of NISM are provided school wise in the detailed activity report.

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## BOARD OF DIRECTORS

As on March 31, 2021



**Shri Ajay Tyagi**

Chairman, SEBI (Chairman, Board of Governors of NISM)



**Shri G Mahalingam**

Whole Time Member, SEBI



**Smt. Ashu Suyash**

MD & CEO, CRISIL Ltd.



**Shri S K Mohanty**

Whole Time Member, SEBI  
and Director, NISM



**Shri Uday Chitale**

Independent Director,  
ICICI Bank Ltd.



**Shri Sujit Prasad**

Executive Director, SEBI



**Prof. H Krishnamurthy**

Chief Research Scientist  
(Retired), IISc



**Shri A Balasubramanian**

CEO, Aditya Birla Sunlife AMC Ltd.



**Shri Ishaat Hussain**

Former Director,  
Tata Sons and Tata Steels



**Shri Sunil Kadam**

Registrar  
(Secretary to the Board of Governors of NISM)

## ACADEMIC COUNCIL

As on March 31, 2021

**Prof. Samir Barua**

Former Director-IIM Ahmedabad

**Shri S K Mohanty**

Whole Time Member, SEBI  
& Director-NISM

**Shri Sujit Prasad**

Executive Director, SEBI

**Prof. Abhay Pethe**

Distinguished Fellow at ORF Mumbai and Visiting  
Senior Fellow at the Mumbai School of Economics and  
Public Policy (MSE&PP), University of Mumbai.

**Shri Anand Sinha**

Former Deputy Governor, RBI

**Prof. Ashok Banerjee**

Professor (Finance & Control), Faculty-in-charge,  
The Financial Research and Trading Laboratory,  
Director, IIM Calcutta Innovation Park, IIMCIP

**Shri Shekhar Shah**

Director General-NCAER

**Shri Sunil Kadam**

Registrar  
(Secretary to the Academic Council of NISM)

# NATIONAL INSTITUTE OF SECURITIES MARKETS

The activities of the National Institute of Securities Markets (NISM) are dedicated towards enhancing the quality of participation in securities markets and capacity building activities within the broad framework of its vision, mission and philosophy. This involves development of knowledge and skill base of all the stakeholders, which embodies its spirit of commitment to achieve these objectives.

The activities of NISM are carried out through its Six schools

- School for Securities Education (SSE)
- School for Securities Information and Research (SSIR)
- School for Regulatory Studies and Supervision (SRSS)
- School for Investor Education and Financial Literacy (SIEFL)
- School for Certification of Intermediaries (SCI)
- School for Corporate Governance (SCG)

The school-wise information and data in relation to activities, programmes and initiatives undertaken by NISM during the year 2020-21 are presented as follows.

## 01 | SCHOOL FOR SECURITIES EDUCATION (SSE)

The School for Securities Education (SSE), has been involved in designing and offering academic programs that focus on preparing a cadre of professionals in securities markets. In the academic year 2020-21, NISM has conducted three full-time programmes viz., Post Graduate Diploma in Management (Securities Markets) – PGDM (SM), LL.M. (Investment & Securities Laws), Post Graduate Certificate in Securities Markets – PGCSM and one week-end program Post Graduate Certificate in Management (Data Science in Financial Markets) – PGCM (DSFM). The activities of the School for Securities Education for the academic year 2020-2021 are described as under:

### Launch of Academic Programs

NISM has launched two new academic programs in 2020:

#### LL.M. (I&SL)

The LL.M. program in Investments and Securities Laws is an advanced one-year full-time LLM program launched by NISM in collaboration with MNLU on 1st September 2020. This specialized program is designed primarily for law professionals intending to work in the financial markets.

#### PGCM (DSFM)

PGCM (DSFM) is a 14-months regular weekend program approved by AICTE was launched on 29th August 2020. It provides a knowledge of modern finance and its various applications in collaboration with data processing techniques and tools to engineer various financial products to make them more suitable for varied class of investors. It offers a unique opportunity to learn and make use of the available financial data to make informed business decisions, keeping in mind profitability and customer satisfaction.

## Commencement of the Academic Year 2020-21

The key highlights of the commencement of this academic year are as follows;

- The interviews for the selection of students for different academic programs of NISM were conducted online from April 2020 to June 2020.
- Total 181 students were selected for the New Batches of the programs PGDM (SM), PGCSM, LL.M. (I&SL) and PGCM (DSFM) in 2020-2021. The program-wise enrollment no. of students for the new academic year is furnished below;

| Program                  | PGDM (SM) | PGCSM | LL.M. (I&SL) | PGCM (DSFM) | Total |
|--------------------------|-----------|-------|--------------|-------------|-------|
| No. of Students Enrolled | 90        | 22    | 53           | 16          | 181   |

- For introducing students to the NISM teaching and non-teaching fraternity, online orientation programs were conducted for the new batches of PGDM (SM), PGCSM, LL.M. (I&SL) and PGCM (DSFM) programs. The orientation programs comprised of the interaction of students with senior officials of NISM, other guest speakers of repute and an overview of NISM. Shri S.K. Mohanty, Director NISM; Shri Sunil Kadam, Registrar NISM; and Shri Dr. V. R. Narasimhan from NISM enlightened students with their expertise and welcomed them during different programs. A list of guest speakers of invited during orientation programs is as follows:

| Program     | Speaker   |
|-------------|---|
| PGDM (SM)   | <ul style="list-style-type: none"> <li>• Mr. Nehal Vora, CEO &amp; MD, CDSL</li> <li>• Mr. A. Balasubramaniam, CEO &amp; MD, Aditya Birla Sunlife AMC Ltd.</li> <li>• Mr. Pranjal Kamra, CEO Finology Ventures Pvt. Ltd.</li> <li>• Mr. Prateek Vijay, Sr. Executive, Multi Commodity Exchange of India Ltd.</li> </ul> |
| PGCSM       | <ul style="list-style-type: none"> <li>• Mr. Prashant Verma, Head HR, WBG, IMISG, Industry-Academia and People Performance, ICICI Bank.</li> </ul>  |
| LL.M (I&SL) | <ul style="list-style-type: none"> <li>• Hon'ble Justice Smt. Bharti Dangre</li> <li>• Hon'ble Justice Shri N. J. Jamadar</li> <li>• Prof. Dr. Dilip Ukey, VC, MNLU, Mumbai</li> </ul>  |
| PGCM (DSFM) | <ul style="list-style-type: none"> <li>• Shri SK Mohanty, WTM, SEBI and Director NISM.</li> </ul>   |

- Further, 31 students of the PGDM 2019-21 batch resumed for the second year of the program, in July 2020.
- The total number of students, undergoing the full-time programs through online mode at NISM are as under;

| Program & Batch | PGDM (SM) 2019-21 Batch | PGDM (SM) 2020-21 Batch | PGCSM 2020-21 Batch | LL.M. (I&SL) 2020-21 Batch | PGCM (DSFM) 2020-21 Batch | Total |
|-----------------|-------------------------|-------------------------|---------------------|----------------------------|---------------------------|-------|
| No. of Students | 31                      | 89                      | 22                  | 52                         | 15                        | 209   |

• The student enrollment trend for five years is as follows;

| Course       | 2016-17 | 2017-18        | 2018-19    | 2019-20   | 2020-21   |
|--------------|---------|----------------|------------|-----------|-----------|
| PGPSM        | 59      | 113            | 61         | 09        | -         |
| PGDM (SM)    | -       | 31 (1st Batch) | 31+97= 128 | 93+32=125 | 31+90=121 |
| PGCSM        | 18      | 19             | 15         | 23        | 22        |
| LL.M. (I&SL) | -       | -              | -          | -         | 53        |
| PGCM (DSFM)  | -       | -              | -          | -         | 16        |

## Update on Academic Activities

### Academic Sessions:

During the reporting period, more than 1200 academic sessions across all programs have been delivered as per the academic calendars of the respective programs.

### Industry Interaction Sessions:

With the purpose to provide learners exposure and the opportunity to interact with market experts, more than 50 industry interaction sessions have been conducted during the reporting period across all programs.

Some of the topics covered in these sessions were; Commodity Derivatives Markets - Overview of Regulations and Compliance, Currency Forwards-A tool for investment, IPO, Pre IPO, fundamental investing, and fund management, Role of Stock Brokers in capital markets, the role of stockbrokers in capital markets, working of stock exchanges, working of clearing corporations, the role of merchant bankers, the black swan event of negative prices in crude oil and Clearing and settlement of commodity derivatives and others.

## Departmental Initiatives

### 1. Preparation of Student and Faculty Dossiers

to be shared with students and faculties before the beginning of a trimester/semester of a program so that it will be easy for the learners and the faculty to know about each other and the program deliverables.

These documents are composed of the following elements:

- Program Architecture
- Course Outlines
- Academic / Trimester / Semester Calendar
- List of Students
- Profile of Faculties
- Important Contact Points
- Examination Guidelines
- Students Groups for projects and assignments
- Slims User Manual

### 2. Alumni Interaction

Interaction with alumni was done to take feedback on program deliverables to match the market needs.

### 3. Smart Lab Standardization

To provide students with hands-on training and to ensure effective learning outcomes from the smart-lab deliverables, Smart Lab Standardization across all programs and assessment of capacity concerning the same was done after a thorough discussion with respective faculties.

**4. Formation of a team of four faculties for placement activities along** with student mentoring. This was done to improve the grounds for academics from the placement perspective.

### 5. Adoption of Relative Grading Criteria of Evaluation for PGDM (SM) program

A decision about the adoption of a relative grading evaluation pattern for PGDM (SM) program from 2020-2022 batch onwards replacing the existing pattern of absolute grading has been taken. The students will be the direct beneficiaries of this initiative as they will get a realistic assessment of their performances. This will also help in inculcating competitive spirit among students and will make programs more effective.

### 6. Preparation of a FAQ document

As a part of the educational initiatives of NISM, the School for Securities Education has compiled different sets of Frequently Asked Questions (FAQs) concerning different topics related to the various subject matters of securities markets. The purpose of the FAQ document is to provide all relevant information related to a particular subject at one place for a prospective audience. These FAQs documents were to be published on NISM website for all segments of the population, including students, researchers, academicians, market participants or any other member from the common public. The document is prepared by NISM students under the guidance of NISM Faculties.

### 7. Workshop on Case Writing for NISM Faculties

Case discussion plays a vital role in the teaching pedagogy of management and professional streams. Considering the same, a One-day Workshop on Case Writing for members of NISM teaching fraternity was organised on 20.10.2020 at NISM Vashi Office. Prof. Bharat Damani and Prof. Amarpreet Singh Ghura, case writing experts in the area of corporate and social entrepreneurship were the key resource persons for the same. A picture depicting the glimpses of Case Writing Workshop is presented as under:







From the academic year 2020-2021 a new academic program Post Graduate Program (Portfolio Management/Investment Advisor/Research Analysis (PGP PM/IA/RA) has been launched. It is a 15-month weekend program. The relevant specializations of this program are recognized as eligible professional qualification for Portfolio Managers, Investment Advisers and Research Analysts, under SEBI (Portfolio Managers) Regulations, 2020, SEBI (Investment Advisers) Regulations, 2013 and SEBI (Research Analysts) Regulations, 2014 respectively. The program is suitable for the following segments:

- For Individuals with a passion for securities markets and keenness to acquire in-depth understanding of securities markets with a special focus on one of the specialization areas viz., Portfolio Management, Investment Advisory, or Research Analysis.
- For Individuals with an entrepreneurial bent of mind, who would like to start their own Portfolio Management, or Investment Advisory, or Research Analysis practice. These individuals with a Graduate degree and desirous to offer their own Portfolio Management, or Investment Advisory, or Research Analysis services may find this program suitable for their knowledge requirements and skill enhancement.
- For employees of PMS, Investment Advisory and Research Analyst firms who would like to enhance their skills in their respective functional areas. For employees of Mutual Funds (AMCs and Distributors), Merchant Bankers, Stock Broking firms, listed companies employees who look after the treasury operations), Banks (employees who provide wealth and investment management services to the clients), etc.
- For individuals wanting to learn to manage their family investments.

Apart from the above initiatives, the department is also working on the restructuring of the MIS.

## Placement

Placement plays an important role in indicating the successful implementation of a program. The NISM Campus placement drive was started on January 1st 2021, for PGDM (SM) 2019-21batch. The recruitment this year was done online with various companies participating in it. The students were offered 8 different roles. All the students have been placed through the campus placement process.

The minimum salary package for PGDM (SM) & PGPSM (Rs. p.a.) is 5 Lac, maximum 12 Lac and average is 6.7 Lacs, comprising of fixed, variable and allowances offered by the company. Our prominent recruiters for this year include the following:

| Stock Exchanges                                     |                    | Mutual Funds                       |                    | Brokerage Firms                          |                    |
|---|--------------------|------------------------------------|--------------------|--|--------------------|
| Name of the Organization                            | Number of students | Name of the Organization           | Number of students | Name of the Organization                 | Number of students |
| National Stock Exchange (NSE)                       | 10                 | UTI Mutual Funds                   | 6                  | ICICI Securities Limited                 | 1                  |
| National Commodity and Derivatives Exchange (NCDEX) | 1                  | Aditya Birla Sun Life Mutual Funds | 1                  | Interactive Brokers                      | 1                  |
| ICEX  | 1                  | Investment Advisors                |                    | Family Office/Clearing Corporation House |                    |
| Banks   |                    | Name of the Organization           | Number of students | Name of the Organization                 | Number of students |
| Name of the Organization                            | Number of students | Cube Wealth                        | 2                  | Mirpuri Family Office                    | 1                  |
| ICICI Bank  | 3                  | Edufund India                      | 1                  | MCE Clearing Corporation Limited         | 1                  |

## Completion of the Academic Programs

The final semester of PGDM 2019-21 batch has completed. All other programs would be completing their terms in May and June 2021 respectively.

To sum up, the academic year 2020-2021 has been a year of new experiences of handling activities online. It gives us the scope to look forward to widening the stream of securities markets education.

### Controller of Examination Unit

Controller of Examination Unit (CoE Unit) is primarily responsible for conducting examinations, declaration of results, and issuing grade sheets, etc. for all the students enrolled in the following long-term academic programmes:

- **PGDM-SM (Post Graduate Diploma in Management – Securities Markets):**  
Two-year full time AICTE approved programme involving six terms.
- **PGCSM (Post Graduate Certificate in Securities Markets):**  
One-year full time programme involving four terms, conducted in association with ICICI Bank.
- **LLM-I&SL (Master of Law-Investment and Securities Laws):**  
One-year full time programme involving four terms, conducted in association with Maharashtra National Law University, Mumbai.
- **PGCM-DSFM (Post Graduate Certificate in Financial Markets):**  
14-month part-time weekend AICTE approved programme involving five terms.
- **PGP-PM/IA/RA (Post Graduate Program-Portfolio Management/Investment Advisory/Research Analysis):**  
15-month part-time weekend programme involving five terms.

Generally, each term contains between four to seven courses and involves three types of assessments. Internal Assessment (IA) carries 30% weightage, Mid Term Examination (MTE) carries 20% weightage and End Term Examination (ETE) which carries 50% weightage.



### Some of the major activities of COE:

- Planning, organizing, and conducting both MTE and ETE for all programmes
- Sourcing of question papers and conduct of evaluations
- Processing, approving, and publication of results
- Printing and distribution of grade sheets
- Recommending graduates for award of degrees by the institute
- Printing and distribution of Certificate

### Overall examination activities undertaken by COE during 2020-21:

In all COE has conducted 145 examinations and 40 re-examinations, involving 180 courses during the academic year 2019-20.

| Sl. No. | Activities  | Number |
|---------|---|--------|
| 1       | Total number of Question Paper collected and used     | 190    |
| 2       | Total number of Mid Term Examinations (MTE) conducted | 55     |
| 3       | Total number of End Term Examinations (ETE) conducted | 90     |
| 4       | Total number of Re-examinations conducted             | 40     |
| 5       | Total number of Grade Sheet issued                    | 450    |



## 02 | SCHOOL OF CERTIFICATION OF INTERMEDIARIES (SCI)

NISM is mandated to develop Certification Examinations for various segments of the market as per powers conferred by sub-regulation (3) of regulation 7 of the Securities and Exchange Board of India (Certification of Associated Persons in Securities Markets) Regulations, 2007.

### A) Development and administration of Certification examinations

NISM offered 20 certification examinations that are mandated by financial market regulators boards and 8 non-mandatory certifications through its School for Certification of Intermediaries (SCI).

In the financial year 2020-21, NISM launched the following two new certification examinations:

1. Series-XIX-A: AIF (Category I and II) Distributors
2. Series-XXI-A: Portfolio Management Services (PMS) Distributors

NISM also launched 12 revised examinations and 13 revised CPE programmes during this period.

Some relevant data in this regard is tabulated below:

| Particulars                                | 2019-20  | 2020-21  |
|--|----------|----------|
| No. of certification modules mandatory     | 20       | 20       |
| No. of certification modules non-mandatory | 6        | 8        |
| No. of test centres                        | 270      | 186      |
| Number of cities                           | 183      | 163      |
| Number of candidates enrolled              | 2,04,838 | 1,27,934 |

In response to the Government directives related to the Covid-19 pandemic, NISM had to stop offering examinations for a brief period during the year. Now, the examinations are being offered by following the necessary Covid-19 directives.

NISM also responded to the Covid-19 pandemic by offering examinations from home / office on a Remote Proctored Platform. Out of 1, 27,934 enrollments, 38,833 enrollments were for Remote Proctored Examinations.

### B) Development and administration of the continuing professional education (CPE) Programmes

Summary data of CPE is tabulated below:

| Particulars                   | 2019-20 | 2020-21 |
|-------------------------------|---------|---------|
| Number of CPE modules         | 16      | 16      |
| Number of programmes          | 1900    | 1,329   |
| Number of locations           | 120     | 96      |
| Number of trainers empanelled | 316     | 303     |
| Number of beneficiaries       | 55,778  | 74,278  |

In response to the Government directives related to the Covid-19 pandemic, NISM had to stop offering CPE programmes for a brief period during the year. Now, CPE programmes are being offered by following the necessary Covid-19 Government directives.

NISM also responded to the Covid-19 pandemic by offering eCPE Programmes from home / office on a Remote Proctored Platform. Out of 74,278 enrollments during the period, 37,626 enrollments were for eCPE programmes.

## C) Other Initiatives

### 1. Accreditation of Certification Exams

As specified in SEBI (Investment Advisers) Regulations, 2013, for accreditation of certification for investment advisers, NISM has drafted and finalized the Certification Accreditation Policy in consultation with the NISM Accreditation Committee. Accordingly, under Regulation 7(2) of the SEBI (Investment Advisers) Regulations, 2013, NISM has granted accreditation to following certifications:

- Chartered Wealth Manager (CWM) Certification of the American Academy of Financial Management India Pvt. Ltd. (AAFM India)
- Wealth Management Certification (Advance Level) of Centre for Investment Education & Learning Pvt Ltd (CIEL)
- Certified Financial Planner (CFP) Certification of Financial Planning Standards Board Ltd. (FPSB Ltd.)
- Certified International Wealth Manager (CIWM) of Moody's Analytics Global Education (MAGE) Canada Inc.

### 2. Joint Certifications

NISM offers joint certifications in collaboration with other certification bodies. Prominent among them is Certificate in Derivatives Market and Strategies (CDMS) launched in association with Moody's Analytics.

CDMS is an internationally recognized certification that validates the knowledge and skills required for a variety of roles that employ financial derivatives. The CDMS online course covers advanced concepts of both exchange-traded and over-the-counter derivative instruments and their applications, and is followed by a proctored examination at designated NISM test centres.

Further, to create awareness about securities market and to promote NISM certification examinations in the students' community, NISM launched two joint certification programs on capital markets and investment advisory modules with IMS Ghaziabad (UC Campus) - Institute Of Management Studies, Ghaziabad, wherein 57 students enrolled for these programs.

## D) Other Activities:

1. NISM also provided continuous support for the maintenance of 3 (three) Valuation examinations developed by IBBI.
2. 69 Regulatory Alerts were sent to the candidates during the year under the continuous learning initiative.

## E) Discontinued Activities

1. (One) Examination has been discontinued effective April 1, 2021.
  - Series-XI: Equity Sales
2. (Two) CPEs were discontinued w.e.f. October 1, 2020.
  - Series X-A: Investment Adviser (Level 1) CPE
  - Series X-B: Investment Adviser (Level 2) CPE

*[To bring into effect amendments in SEBI (Investment Adviser) Regulations, above CPE programs were discontinued w.e.f October 1, 2020. It may be noted that these CPEs were revised as a regular exercise before the discontinuation period]*

3. **5 (Five)** Joint Certifications have been discontinued.
  - **4** NISM- ICFL Certifications were discontinued w.e.f December 30, 2020
    - i. Certification in Equity Trading and Investment (CETI)
    - ii. Foundation of Equity Trading and Investments (FETI)
    - iii. Advanced Certification in Equity Trading and Investment (ACETI)
    - iv. Advanced Certification in Financial Markets (ACFM)
  - **1** NISM-Moody's Analytics Certification was discontinued w.e.f June 7, 2020
    - i. CFITS with Moody's Analytics



## 03 SCHOOL FOR INVESTOR EDUCATION AND FINANCIAL LITERACY (SIEFL)

SIEFL has organised various programs during the year 2020-21, contributing to realization of the vision and mission of NISM. The School's various programs come under Financial Literacy Certification for Students titled as Pocket Money, Investor Education programs for students and public, Mutual Fund Awareness Programs, Training of Trainers Program for Commodity Market Trainers of SEBI, Faculty Development Programs in Mutual Funds etc.

### 1. Capacity Building support to SEBI:

The School for Investor Education and Financial Literacy (SIEFL) has been instrumental in designing and implementation of SEBI's SMARTs project. The school has worked on implementation of SEBI's scheme of SMARTs programs which includes the entire process of shortlisting and training of the eligible securities market trainers. More than 1000 applications were processed, and three online training programs were conducted, resulting in 146 Individual SMARTs trainers across India. The details of these training programs are as follows:

| Sl. No. | Date            | Number of Empanelled and trained SMARTs |
|---------|-----------------|---|
| 1       | Nov 10-13, 2020 | 40                                      |
| 2       | Feb 09-12, 2021 | 54                                      |
| 3       | Feb 15-18, 2021 | 52                                      |

The shortlisting work of Organisation SMARTs was also completed during the year and two days Interview exercise were conducted during March 18-19, 2021 to select organization SMARTs.

### 2. Other assignment work for SEBI:

The school has also carried out various other task as requested by SEBI's OIAE team from time to time. The brief details of these tasks are as follows:

- The school has completed the review work of SEBI Financial Education booklet in English and submitted it to SEBI. Review of SEBI Financial Education booklet in Hindi is in progress.
- The school has also identified an agency to translate the SEBI FE booklet in vernacular languages. The work on the same is expected to begin in next FY.
- SCORES Survey – The School was approached by SEBI to conduct a survey to gauge the efficacy of its investor grievance redressal mechanism, widely known as SCORES (SEBI Complaint Redressal). The school has successfully identified an agency to conduct the SCORES Survey after following the due process of tendering. The Lol has been given to the agency to conduct the SCORES survey.

### 3. Investor Education for Various Target groups

SIEFL also conducts Investor Education programs for various college students and working executives. Due to pandemic, the physical programs could take place in the initial months. However, SIEFL has started conducting Financial Literacy sessions for Raigad Police Personnel in physical training mode as per the request received from Police officials. The first four programs

took place in NISM's Patalganga Campus and approximately 280 police personnel of Raigad District police were beneficiaries of these programs. SIEFL is expected to cover 2000 police personnel of Raigad police and will make them aware about the concepts of financial literacy and financial well-being. Another round of such program will take place at Raigad Police headquarters in Alibaug in FY 2021-22. All necessary Covid related protocols are being followed in these physical training programs.





SIEFL had also conducted various Investor education programs in online mode due to covid restrictions. Approximately 882 participants benefited from these programs. The details of those programs are as follows:

| Sl. No. | Name of Institution   | Date       | No. of Participants |
|---------|---|------------|---------------------|
| 01      | KPR College of Arts, Science and Commerce, Coimbatore (for Faculty Members of nearby Colleges)  | 20.05.2020 | 70                  |
| 02      | Payyanur College, Payyanur (For Faculty Members of nearby Colleges)   | 26.05.2020 | 258                 |
| 03      | Sree Narayana College, Kannur (For faculty members of nearby colleges)  | 28.05.2020 | 197                 |
| 04      | P G Dept of Business Studies, Sardar Patel University, Vallabh Nagar, Gujarat (For faculty members of colleges situated across the country) | 06.06.2020 | 252                 |
| 05      | Dept of Management Studies, GLA University, Mathura (International seminar with participation of speakers from United States universities)  | 06.06.2020 | 70                  |
| 06      | Osmania University Students   | 11.11.2020 | 35                  |



## 04 | SCHOOL FOR REGULATORY STUDIES AND SUPERVISION (SRSS)

The School for Regulatory Studies and Supervision (SRSS) conducts training programmes aimed at enhancing the capacity building of securities market participants, both within the country and outside. The School continued to contribute towards its objective of assisting the financial sector regulators in effectively implementing regulatory policies by conducting specialized training programmes through the online mode, despite the challenges posed by Covid-19. In fact, during the current year, the School was able to train 1,241 participants, which is slightly higher than the previous year.

The programmes were conducted on various topics including Economic crimes, fund raising, mutual funds, securities market operations, commodity derivatives markets, anti-money laundering, etc.

### Programmes conducted for international institutions

SRSS conducted three programmes for participants from different countries through the E-ITEC Programme sponsored by Ministry of External Affairs, Government of India. The theme of the programmes were aimed at familiarization of regulatory policies, financial instruments & issuance process and pooled investment vehicles. Around 61 participants from different countries attended the programme through online mode and benefitted from the deliberations.

### Programmes conducted for domestic institutions

The programmes were conducted on various topics including Economic crimes, fund raising, mutual funds, securities market operations, commodity derivatives markets, anti-money laundering, etc. Some of the prominent programmes include the fourteen-days induction programme also organised for the newly joined Officers of International Financial Services Centre Authority (IFSCA). Further, the School also focussed on the technological disruptions in the securities markets such as block-chain, artificial intelligence, cyber security and cyber resilience. The Annual Conclave of Arbitrators and IGRC Members was successfully conducted this year as well through the Online mode.

The beneficiaries of the programmes conducted for domestic institutions include government departments, regulators in financial services sector and market intermediaries. During the under review, SRSS was instrumental in training about 76 government & regulatory officials, 104 Arbitrators & IGRC Members of Commodity Exchanges and 1,000 market intermediaries.

A brief of the different programmes conducted by SRSS during 2020-21 is given below:

| Sl. No. | Title of the Programme   | Date          | No. of Participants |
|---------|--|---------------|---------------------|
| 01      | NISM & ANMI Webinar on Cyber Security and Cyber Resilience           | July 7, 2020  | 309                 |
| 02      | NISM CISI Webinar on "Blockchain in Financial Markets for Beginners" | July 17, 2020 | 215                 |

| Sl. No.                             | Title of the Programme   | Date                    | No. of Participants |
|-------------------------------------|--|-------------------------|---------------------|
| 03                                  | NISM ANMI online training programme for the staff of broking entities on AML aspects for ANMI members. | Jul 7, 2020             | 309                 |
| 04                                  | Batch 1- "Advanced Financial Planning " for Canara HSBC life.  | Aug 5-6 & 10-11, 2020   | 42                  |
| 05                                  | Batch 2-"Advanced Financial Planning " for Canara HSBC life.   | Aug 17-18 & 22-23, 2020 | 31                  |
| 06                                  | Batch 3- "Advanced Financial Planning " for Canara HSBC life.  | Aug 22-23 & 29-30, 2020 | 19                  |
| 07                                  | Programme on 'Investigating Economic Crimes in Securities Markets' for Revenue Officers                | Oct 12-14, 2020         | 51                  |
| 08                                  | Programme on Basics of Broking   | Nov 7-12, 2020          | 40                  |
| 09                                  | E-ITEC Programme on "Familiarization of SEBI's Policy and Regulatory Framework"                        | Nov 25-27, 2020         | 9                   |
| 10                                  | Programme on Advanced financial Planning for Canara HSBC Life officers                                 | Dec 4-8, 2020           | 46                  |
| 11                                  | Capacity Building Programme on Derivatives   | Dec 14-22, 2020.        | 32                  |
| 12                                  | Programme on Advanced financial Planning for Canara HSBC Life officers                                 | Dec 29-30, 2020         | 29                  |
| 13                                  | Programme on Advanced financial Planning for Canara HSBC Life officers                                 | Jan 27-30, 2021         | 16                  |
| 14                                  | Programme on Advanced financial Planning for Canara HSBC Life officers                                 | Feb 1-4, 2021           | 15                  |
| 15                                  | IFSCA Induction Programme  | Jan 21- Feb 13, 2021    | 25                  |
| 16                                  | NISM ANMI online training programme for the staff of broking entities on AML aspects for ANMI members. | Feb 4-5, 2021           | 85                  |
| 17                                  | Online Interactive session for IGRC Members  | Feb 25-26, 2021         | 50                  |
| 18                                  | Online Conclave for Arbitrators  | Mar 4-5, 2021           | 54                  |
| 19                                  | E-ITEC Programme on financial Instruments and Issuance Processes                                       | Mar 15-19, 2021         | 37                  |
| 20                                  | E-ITEC Programme on Pooled Investment Vehicles   | Mar 22-26, 2021         | 15                  |
| <b>Total number of participants</b> |  |                         | <b>1,241</b>        |

#### Research Work:

| Sl. No. | Title of the Research Study                                | Writer                                | Details of Newspaper/ Web portal     | Date of Publication |
|---------|--|---------------------------------------|--------------------------------------|---------------------|
| 01      | Are Virtual AGMs really effective?                         | Dr. V R Narasimhan & M Krishnamoorthy | The Hindu BusinessLine               | Sept 3, 2020        |
| 02      | Virtual AGMS - An Opportunity to Participate in Governance | Dr. V R Narasimhan & M Krishnamoorthy | NISM Webinar on "Learning from AGMs" | Dec 18, 2020        |



The School for Corporate Governance of NISM continued its endeavour towards training of market participants, in spite of the challenges posed by Covid-19. In 2021, the School successfully conducted all the programmes through the Online Mode. It was encouraging to note that the market participants were more than willing to adapt to the online mode quickly and this helped the School in maintaining its momentum in enhancing the capacity building of Compliance Officers & Company Secretaries and also familiarizing the Board of Directors of listed entities about the various aspect of corporate governance.

During the year under review, the School conducted around 15 programmes covering 2,010 participants, which almost equivalent to the previous year figure of 2,143 participants during the previous year. It is pertinent to mention that with the help of online facility, the School was able to accommodate more number of participants in each of the programmes.

The beneficiaries of these programmes include Directors & Compliance Officers of listed companies, Public Interest Directors of Market Infrastructure Institutions (MIIIs), Fund Managers of Asset Management Companies, Proxy Advisors, Institutional Investors, Retail Shareholders and Academicians.

The programmes conducted by the School were aimed at sensitizing and familiarising the participants on listing regulations, SEBI SECC Regulations, Companies Act and Secretarial Standards. Apart from the regulatory insights, programmes were organised in the evolving areas namely cyber security, risk management, business continuity planning, board effectiveness and role of technology in governance. The Sessions were delivered by faculty from NISM, SEBI, Exchanges, Depositories and other market intermediaries.

A brief summary of the programmes conducted by the School is given below:

| S. No. | Title of the Programme  | No of program conducted | No. of Participants |
|--------|---|-------------------------|---------------------|
| 01     | Webinar on Regulatory changes for Listed Companies                  | 1                       | 179                 |
| 02     | Webinar on Risk Management in COVID World                           | 1                       | 284                 |
| 03     | Webinar on Board Effectiveness - Role of Secretarial Department     | 1                       | 251                 |
| 04     | Orientation Programme for Directors of Listed Companies             | 2                       | 65                  |
| 05     | Programme on "Cyber Security Issues & Challenges"                   | 2                       | 64                  |
| 06     | Webinars on Virtual AGMs/EGMs                                       | 2                       | 308                 |
| 07     | NISM - NSEIT CapTech Conference 2020                                | 1                       | 362                 |
| 08     | Webinars & Training Programmes covering various market participants | 5                       | 421                 |
|        | <b>Total</b>  | 15                      | 1,934               |

### 1. Webinar on Risk Management in COVID World

The COVID pandemic has unravelled different types of business risks which, perhaps, most of the modern management may not have even presumed earlier. These risks spread across all elements of a business enterprise - supply side, demand side, human resources side, operational side, vendor side and financial/liquidity side. This has also created an information asymmetry even for management from across the country and world, where the business enterprises have footprints.

In this background, the School conducted a Webinar on "Risk Management in COVID world" on July 11, 2020. Shri S K Mohanty, Director, NISM & WTM, SEBI, inaugurated the webinar and spoke in details about the challenges faced by industry during the COVID times and also the relaxation given by SEBI to meet up these challenges. This was followed by a Panel Discussion moderated by Mr K N Vaidyanathan, Chief Risk Officer, Mahindra & Mahindra Ltd. The renowned experts who were part of the panel discussion include Dr Anantha Nageswaran, Member, Primary Minister's Economic Advisory Council, Mr Navneet Munot, Chief Investment Officer, SBI Mutual Fund and Mr Dipak Gupta, Joint Managing Director, Kotak Mahindra Bank. Around 284 participants including Board of Directors, Risk Officers and Compliance Officers of listed companies and mutual funds attended the programme and benefitted from the deliberations.

### 2. Webinar on Board Effectiveness - Role of Secretarial Department

Board of Directors is the highest decision making authority in a company; for all practical purposes, Board can do whatever a company can do. A company with an effective Board will be a successful company. However, Board as a body meets only periodically to transact the agenda that is brought before it. The regulatory expectation, statutory accountability for company's state of affairs is on the Board but Board has to give adequate freedom and space to the Executive to function professionally and effectively. The space provided by Board to the executive results in information asymmetry between the Board and the Executive which may threaten effectiveness of the Board.

The Secretarial Department plays a pivotal role in organising Board meetings as frequently as warranted, developing the agenda of business items to be transacted at the Board meeting, monitor action taken on decisions taken at the earlier board meetings, etc. Secretarial department, thus has to work effectively which in turn contributes to the effectiveness of the Board itself.

The School for Corporate Governance conducted a webinar on "Board Effectiveness and Role of Secretarial Department" on September 17, 2020. Dr V R Narasimhan, Dean, SCG, delivered the Welcome Address and Mr Amarjeet Singh, Executive Director, SEBI, inaugurated the webinar and also outlined the regulatory expectations from the secretarial department. Further deliberations were led by eminent speakers including Mr. Mukind Chitale, prominent independent director on several companies, Ms Rama Bijapurkar, Management Consultant & prominent Independent Director and Mr K Parvatheesam, Corporate Secretary & Chief Legal Officer (Compliance & Corporate), Tata Steels Ltd. Around 250 participants including Board of Directors, Company Secretaries and Compliance Officers of listed companies and mutual funds had attended the Webinar and benefitted from the deliberations.

### 3. Orientation Programme for Directors of Listed Companies

The laws and regulations that impact the functioning of corporate entities have undergone several changes in recent times. At the same time, the composition of many of the Boards of Directors has also undergone change with some persons having ceased to be Directors, and new Directors having come on Boards. In some cases, the vacancies are in the process of being filled, and this could soon see many first time Directors in boardrooms.



As Board is at the highest level of decision-making in a company, it follows that every member of the Board should be able to contribute productively to deliberations in the boardroom, and decision-making consequent thereon. Therefore, it is necessary for the new members on the Board to have a clear understanding of their roles and responsibilities as also the liabilities attached to Board level positions. Additionally, the whole area of boardroom dynamics, with its behavioural and cultural underpinnings, also require to be recognised and internalised.

In this background, NISM jointly with Excellence Enablers Private Ltd (EEPL) had conducted Online Orientation Programme for Directors of Listed Companies on November 5, 2020 and December 4, 2020. Shri S K Mohanty, Director-NISM & Whole Time Member-SEBI, delivered the opening remarks. The speakers for the programme include Shri M Damodaran, former Chairman-SEBI, Dr V R Narasimhan, Dean-SCG and Mr Amarjeet Singh, Executive Director, SEBI. Around 65 directors from various listed companies attended the programme and got enlightened with the inputs received from the speakers.

#### 4. NISM Online Programme on “Cyber Security Issues & Challenges”

Digital Technology while is very convenient and efficient; however, it is fraught with cyber security risk. There is no need to emphasise about need for cyber security and risk mitigation. Market Infrastructure Institutions (MIs) viz., stock and commodity exchanges, depositories and clearing corporations are responsible for providing a robust and fail proof platform for securities market trades, settlements and holding of wealth in securities form. Being the conduits for flow of finance in the economy, capital market institutions are also exposed and vulnerable to cyber security risks.

During an orientation program conducted for Public Interest Directors of MIs, participating directors requested for conducting a program on cyber security. It is also observed that mutual funds and brokers are also increasingly using digital technology for all types of transactions including transfer of money and securities. There is a need to sensitise boards of mutual funds (Trustee and AMCs) on cybersecurity issues.

In this background, NISM conducted an Online Programme on “Cyber Security - Issues & Challenges” on October 16, 2020, for Officers of SEBI. Based on the feedback received, the School also conducted a similar online programme for MIs and Mutual Funds on December 23, 2020. A total of 140 participants attended both the programmes and got familiarized with the nitty-gritty of cyber security issues and challenges and the methodology to mitigate such risks.

#### 5. Webinar on Learning from AGMs

Listed companies conclude their Annual General Body meetings by end of September every year. The general meetings had dealt with ordinary businesses like approval of accounts, dividend declarations, appointment/ reappointment of directors, auditors and extra-ordinary businesses as may be warranted.

While retail investors and institutional investor would have examined the proposed resolutions only by the companies in which they would have invested, Proxy advisory firms had examined the disclosures made relating to the resolutions proposed at the general meetings by almost all listed companies as a part of their professional practice. The observations and learning that the Proxy Advisory entities assimilated is very useful and if shared with all the listed companies, it will certainly contribute towards enhancing the quality of disclosures and resolutions.

In this background, the School conducted a webinar titled “Learning from Annual General Meetings” on December 18, 2020. Shri Sunil J Kadam, Registrar, NISM, set the context of the programme and

it was followed by dissemination of research findings by Mr.M.Krishnamoorthy, NISM faculty and faculty from proxy advisory firms. There was also a panel discussion on company meetings, which was moderated by Dr V R Narasimhan, Dean, NISM. The programme was attended by around 100 participants from listed companies, institutional investors and retail investors.

#### 6. Research on Corporate Governance

The School also carried out research activities in the area of corporate governance. The outcome of such studies were shared with SEBI for policy inputs, presented in Conferences and also placed in the public domain in the form of articles in newspapers, magazines, web portal, etc.

Details of research conducted by the School are covered in the following table:

| S. No. | Title of the Research Study   |
|--------|---|
| 1      | Participation of Mutual Funds in Corporate Governance - A Reality Check |
| 2      | Assessment of Covid-19 Disclosure made by Listed Companies              |
| 3      | Effectiveness of Virtual AGMs in COVID times                            |
| 4      | Trends in Annual General Meetings in India                              |



## 06 SCHOOL FOR SECURITIES INFORMATION AND RESEARCH (SSIR)

**School for Securities Information and Research (SSIR)** is one among the six schools of excellence of NISM. SSIR is engaged in activities like research and publications, conducting conferences, seminars, project works, organizing alumni meet, conducting simulation based lab programs – role training sessions, organizing the summer school programs and the global internship programs, Faculty Development Program, Online Certificate Course for Investment Management. The key activities and proposed activities of the school are provided in the report.

### A) Program Organized and Conducted

#### 1. Faculty Development Program (Online mode)

Two days' faculty development program on Introduction to equity markets and trading in equity was organized in June-July 2020. The program was conducted across 2 batches on days from 29 June to 2nd July 2020.

Around 90 faculty from the areas of finance, financial markets from colleges and institutions across the country attended the program

#### 2. Joint Faculty Development Programs (FDP)

a) NISM IPE Program on October 15-16, 2020 two day program on equity markets and technical analysis was done jointly with Institute of Public Enterprise Hyderabad.

b) NISM ASBM University on 21st August 2020 – One day Webinar on 'Trade and Investment: The Post-COVID Scenario' with faculty and research scholars and students from ASBM University, Bhubaneswar participating in the program. Prof. Latha Chari and Mr. Vishal Shukla has been conducted the session.

c) NISM and Department of Commerce RSMC, Behrampur – One day webinar on "Impact on COVID-19 on Financial Markets" for students and faculty of the department of commerce in October 2020.

#### 3. NISM-ICAI Online Certificate Course in Investment Management (Three Levels)

Online Certificate Course in Investment Management was launched in association with The Institute of Cost Accountants of India (ICAI) under the MOU between NISM and ICAI.

| S. No. | Level   | No. Of Participants |
|--------|---------|---------------------|
| 1      | Level 1 | 132                 |
| 2      | Level 2 | 47                  |

#### 4. Capital Market Immersion program for students

a) Aditya Institute of Management Studies and Research (AIMSR) helped us to enroll 51 students for the three days Program on Capital Market along with Simulated Equity Trading. This program was organized from February 8, 2021 to February 10, 2021 in the webinar mode.

## B) Research Activities

### 1. Research Seminar or Conference organized and conducted

| S. No. | Name  | Organizers  | Date            | Abstracts | Received Papers | Presented Papers | Participants (Approx.) |
|--------|---|-------------|-----------------|-----------|-----------------|------------------|------------------------|
| 01     | Two Days' Web-based Research Seminar On Current Issues and Policy Options in Financial Markets    | NISM & TIES | Aug 26-27, 2020 | -         | 47              | 12               | 250                    |
| 02     | Second SEBI-NISM Research Conference on "Behavior of Securities Markets – Sighting of Black Swan" | SEBI & NISM | Feb 25-26, 2021 | 151       | 98              | 15               | 300                    |

#### Behavior of Securities Markets – Sighting of Black Swan

(February 25-26, 2021 | Jointly Organised by SEBI & NISM)





## Two Days' Web-based Research Seminar On Current Issues and Policy Options in Financial Markets

(August 26-27, 2020 | Jointly organised by NISM & TIES)



### 2. Special Issue of JOURNAL

- A special issue of journal "Applied Finance Letters" which is based on papers submitted at the SEBI NISM conference in 2019, has been published with the editorial managed by SSIR, NISM. The Journal is ranked "B" in the ABDC ranking list.
- A special Issue of Journal "Asia Pacific Financial Markets" based on the paper presented in the 1st Annual Capital Markets Conference 2019 has been published in the March 2021 issue of the journal. SSIR has edited the issue. The journal is a Scopus indexed and C ranked in ABDC. This is an official journal of the Japanese Association of Financial Econometrics and Engineering (JAFEE).

### 3. Articles and Research Publications by NISM faculty:

21 Papers were published in Journals, newspapers, yearbooks by NISM faculty in the year 20-21 and one paper was presented in conference.

### 4. Engagement of Research Associates

NISM has engaged 6 Research associates to support faculty with research work. The following topics research is undertaken by faculty along with the research associates.

| Sr. No. | Topic Details  | Name of Research Associate                           |
|---------|--|--|
| 01      | Covid Time disclosures – Observations on Directors Reports & Auditors Reports      | Dr. V R Narasimhan & Mr. Mitulkumar Kiritbhai Suthar |
| 02      | Performance of Actively managed vs passively managed funds during Covid times.     | Dr. Rachana Baid & Mr. Vijay Kumar                   |
| 03      | Impact of operating leverage and financial leverage on firm profitability and risk | Dr. Latha Chari & Mr. Vishal Sagar                   |

| Sr. No. | Topic Details   | Name of Research Associate          |
|---------|---|-------------------------------------|
| 04      | Behaviour of institutional investors in loss making companies.  | Dr. P Panda & Mr. Veeravel V        |
| 05      | Impact of introduction of futures and options (F&O) on liquidity of cash market.                            | Dr. Siddula & Mr. Nitin Kulshrestha |
| 06      | Interrelatedness between F&O markets and cash market with particular reference to agricultural commodities. | Dr. Jatin Trivedi & Mr. Vinit Singh |

### C) Other Developmental Activities

- Renewal of MOU between NISM and ICAI: Existing MOU was renewed under with the joint online program on Investment Management launched.
- Signed data sharing agreement with MCX.
- Data management system for data from the MII: Initiated the development of software for query and access of data download provided by MII.

### Human Resource Development (HRD)

Staff strength at the beginning of the financial year 2020-21 was 74. During the year, 10 new employees were recruited and attrition/contract expiry was 04. Staff strength at the end of the year stood at 80.

Following are the highlights of various HR activities conducted during financial year 2020-21.

### Initiative for engagement of Research Associates

An initiative for engaging Faculty as well as Industry Research Associates to conduct full-time research on behalf of NISM has been undertaken to encourage research in the field of securities market. Pursuantly after necessary shortlisting, six (6) candidates were finalized and engaged as Research Associates under various faculties of NISM as Guides.

### Training & Skill Development

HR department aims to infuse continuous learning in workplace. Various Online training programs /workshops were organized for the staff of NISM during the year.

One of our staff member from Finance and Accounts Department was nominated for a Certificate Course on Public Finance & Government Accounting.

Posh training was conducted by NISM for the internal committee members on 22nd and 23rd June in e-learning mode by Mrs Harshada Patil.

The Insolvency and Bankruptcy Board of India (IBBI) had conducted a "National Online Quiz on IBC-2016" on 7th July 2020. The Quiz assessed knowledge of The Insolvency and Bankruptcy Code, 2016. All the staff members were encouraged to participate in the same.

One staff member had completed an 8 weeks Online Course on Evidence in Public Policy from Blavatnik School of Government, University of Oxford commencing from 9th Oct 20 to 15th Dec 20.



### **Other Misc Activities**

Flag hoisting ceremony was organised with limited senior staff at NISM Patalganga campus on 15th August 2020 – Independence Day and 26th January 2021 – Republic Day due to Covid-19 pandemic restrictions.

Keeping in view the spread of COVID-19 pandemic in and around the campus, advisory on preventive measures to contain the outbreak and the Standard Operating Procedure (SOP) for Office functioning was circulated to all staff members.

In an effort towards control of the spread of the disease at NISM Aavas, a committee named NISM Aavas Core Committee (NACT) was constituted to ensure compliance and implementation of the preventive measures.

A policy regarding work from hometown or from any place outside the place of posting of the staff member was rolled out. As per the said policy, staff members, on request, were permitted to work from their hometown or any other place away from their place of posting for a period of 15 calendar days depending on the criticality of situation of the concerned staff, work exigencies and feasibility of working from their hometown.

Other routine HR activities viz. Salary Administration, PF, Gratuity and other Compliances, renewal of Medclaim / Accidental and Term insurance policies, etc. are being pursued in a timely manner.

### **Disclosure as required under Section 22 of Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013**

NISM provides equal opportunities and is committed to creating a healthy working environment that enables our Institute to work with equality and without fear of discrimination, prejudice, gender bias or any form of harassment at workplace. NISM has in place a Prevention of Sexual Harassment (POSH) policy in accordance with the requirements of the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013. The policy is disseminated among staff and is available on server to access as and when required.

Following are some of the awareness programs imparted for staff and Internal complaints committee (ICC) during the year.

#### 1. Web based workshop for creating awareness & sensitizing the employees.

Further, Institute has setup an ICC with equal representation of men and women and is chaired by senior woman and has an external women representation. Internal Complaints Committee (ICC) has been set up to redress complaints received regarding sexual harassment. All employees (Permanent, Contractual, Temporary etc.) and students are covered under this policy.

The following are the summary of the complaints received and disposed off during the Financial Year 2020-21

- a) No. of Complaints received during the year: NIL
- b) No. of Complaints disposed of during the year: NIL



# FINANCIAL STATEMENTS

Balance Sheet as on 31st March 2021

The Bombay Public Trusts Act, 1950

Name of the Public Trust: National Institute of Securities Markets

Registration No. F-31013(MUM)

NISM

SCHEDULE - VIII  
[Vide Rule 17(1)]

| FY 2019-20<br>₹      | FUNDS & LIABILITIES   | Sch | ₹                  | FY 2020-21<br>₹      |
|----------------------|---|-----|--------------------|----------------------|
|                      | <b>Trusts Funds or Corpus</b>   | D   |                    |                      |
| 144,22,40,400        | Balance as per last Balance Sheet   |     | 144,22,40,400      |                      |
|                      | Received during the year (give details)   |     | -                  | 144,22,40,400        |
|                      | <b>Other Earmarked Funds</b>  | D   |                    |                      |
|                      | (Created under the provisions of the trust deed or scheme or out of the income) |     |                    |                      |
|                      | Depreciation Fund   |     | -                  |                      |
|                      | Sinking Fund  |     | -                  |                      |
|                      | Reserve Fund  |     | -                  |                      |
| 1,50,00,000          | Any other Fund  |     | 1,50,00,000        | 1,50,00,000          |
|                      | <b>Loans (Secured or unsecured)</b>   |     |                    |                      |
| -                    | From Trustees   |     | -                  |                      |
| -                    | From Others   |     | -                  |                      |
|                      | <b>Liabilities</b>  |     |                    |                      |
| 6,01,62,507          | For Expenses  | E   | 5,06,84,981        |                      |
| 2,03,11,318          | For Advances  | E   | 6,70,68,741        |                      |
| -                    | For Rent and Other Deposits   |     | -                  |                      |
| 11,65,38,036         | For Sundry Credit Balances  | E   | 11,35,52,210       | 23,13,05,932         |
|                      | <b>Income and Expenditure Account</b>   |     |                    |                      |
|                      | Balance as per last balance Sheet   |     | 136,48,49,094      |                      |
|                      | <b>Add : Surplus on account of UTI-ICM Merger</b>                               |     |                    |                      |
|                      | Less: Appropriation, if any   |     |                    |                      |
|                      | <b>Add: Surplus as per Income and</b>   |     | <b>8,23,13,044</b> |                      |
|                      | <b>Less: Deficit Expenditure Account</b>  |     |                    |                      |
| <b>136,48,49,094</b> |   |     |                    | <b>144,71,62,138</b> |
| <b>301,91,01,335</b> | <b>Total</b>  |     |                    | <b>313,57,08,470</b> |

Significant Accounting Policies and Notes to Accounts from an integral part of accounts - Schedule H  
As per our report of even date

For CHHAJED & DOSHI  
Chartered Accountants  
FRN No.: 101794W  
CA Nitesh Jain, Partner  
MEMBERSHIP NO. 136169



Place : Mumbai  
Date: 11th June 2021

**\*Income Outstanding:**

(If accounts are maintained on cash basis)  
Rent: Nil  
Interest: Nil  
Other Income: Nil  
TOTAL ₹ : Nil

NISM

The Bombay Public Trusts Act, 1950

Registration No. F-31013(MUM)

# FINANCIAL STATEMENTS

Balance Sheet as on 31st March 2021

| FY 2019-20<br>₹      | PROPERTY AND ASSETS                                  | Sch | ₹            | FY 2020-21<br>₹      |
|----------------------|--|-----|--------------|----------------------|
|                      | <b>Immovable Properties: (At Cost)</b>               | A   |              |                      |
|                      | Balance as per last Balance Sheet                    |     | 14,89,23,985 |                      |
|                      | Additions during the year                            |     | 90,97,625    |                      |
|                      | Less: Sales during the year                          |     | 30,39,772    |                      |
| 6,60,90,625          | Depreciation up to date                              |     | 8,83,29,344  | 6,66,52,494          |
|                      | <b>Furniture &amp; Fixtures</b>                      | A   |              |                      |
|                      | Balance as per last Balance Sheet                    |     | 14,02,15,661 |                      |
|                      | Additions during the year                            |     | 10,74,327    |                      |
|                      | Less: Sales during the year                          |     | 62,25,274    |                      |
| 9,09,61,137          | Depreciation up to date                              |     | 5,47,45,739  | 8,03,18,976          |
|                      | <b>Office Equipment &amp; Computers</b>              | A   |              |                      |
|                      | Balance as per last Balance Sheet                    |     | 49,36,01,057 |                      |
|                      | Additions during the year                            |     | 87,96,292    |                      |
|                      | Less: Sales during the year                          |     | 29,99,333    |                      |
| 25,11,92,336         | Depreciation up to date                              |     | 28,99,76,192 | 20,94,21,824         |
|                      | <b>Library Books</b>                                 | A   |              |                      |
|                      | Balance as per last Balance Sheet                    |     | 79,21,868    |                      |
|                      | Additions during the year                            |     | 24,729       |                      |
|                      | Less: Sales during the year                          |     | 6,337,565.16 |                      |
| 3,36,667             | Depreciation up to date                              |     | 14,52,965    | 1,56,067             |
| 242,52,18,956        | <b>Investments: Fixed Deposits</b>                   | B   |              | 253,77,29,237        |
|                      | <b>Loans (Secured or Unsecured): Good / doubtful</b> |     |              |                      |
|                      | Loans Scholarships                                   |     |              |                      |
|                      | Other Loans  |     |              |                      |
|                      | <b>Advances</b>                                      |     |              |                      |
|                      | To Trustees  |     |              |                      |
|                      | To Employees: Special Advance                        |     | 6,15,000     |                      |
|                      | To Contractors                                       |     |              |                      |
|                      | To Lawyers   |     |              |                      |
| 7,50,31,469          | To Others:   | C   | 7,34,63,626  | 7,40,78,626          |
|                      | <b>*Income Outstanding</b>                           | B   |              |                      |
|                      | Rent   |     |              |                      |
| 8,99,54,150          | Interest   |     |              | 9,43,42,602          |
|                      | Others Income  |     |              |                      |
|                      | <b>Cash and Bank balance</b>                         | B   |              |                      |
|                      | (a) In Current Account with Banks                    |     | 7,30,08,643  |                      |
|                      | (b) With the Trustees                                |     | -            |                      |
| 2,03,16,015          | (c) With the Manager                                 |     | -            | 7,30,08,643          |
| <b>301,91,01,355</b> | <b>Total</b>   |     |              | <b>313,57,08,470</b> |

The above Balance Sheet to the best of my/our belief contains a true account of the Funds and Liabilities and of the Property and Assets of the Trust.

Place : Mumbai  
Date: 11th June 2021



For NATIONAL INSTITUTE OF SECURITIES MARKETS

Registrar Trustee Chairman

## FINANCIAL STATEMENTS

Income and Expenditure Account for  
the year ending 31st March 2021

The Bombay Public Trusts Act, 1950

Name of the Public Trust: National Institute of Securities Markets  
Registration No. F-31013(MUM)

**NISM**  
SCHEDULE - IX  
[Vide Rule 17(1)]

| FY 2019-20   | EXPENDITURE   | Sch | FY 2020-21   |
|--------------|---|-----|--------------|
| ₹            |   |     | ₹            |
| 3,09,68,247  | To Expenditure in respect of properties   | F   | 1,99,66,290  |
| 18,54,24,889 | To Establishment Expenses   | F   | 13,38,23,346 |
| -            | To Remuneration to Trustees   |     | -            |
| -            | To Remuneration (in the case of a math) to the head of the math including his household expenditure, if any |     | -            |
| 6,24,923     | To Legal Expenses   |     | 6,24,290     |
| 3,42,750     | To Audit fees   |     | 3,11,000     |
| 26,97,517    | To Professional Fees  |     | 20,64,525    |
|              | To Contribution and Fees  |     |              |
|              | To Amount written off   |     |              |
|              | (a) Bad Debts   |     |              |
|              | (b) Loan Scholarship  |     |              |
|              | (c) Irrecoverable Rents   |     |              |
|              | (d) Other Items   |     | -            |
| 4,43,695     | (e) Loss on sale of fixed assets  |     | -            |
| -            | To Miscellaneous Expenses   |     | -            |
| 8,81,69,696  | To Depreciation   |     | 6,57,62,028  |
|              | To Amount transferred to Reserve or Specific Funds  |     |              |
|              | To Expenditure on Objects of the Trust  |     |              |
|              | (a) Religious   |     |              |
| 35,18,47,830 | (b) Educational ( As per Annexure -F)   | F   | 28,03,89,218 |
|              | (c) Medical Relief  |     |              |
|              | (d) Relief of Poverty   |     |              |
|              | (e) Other Charitable Objects  |     |              |
| 9,85,99,444  | To Surplus carried over to Balance Sheet  |     | 8,23,13,044  |
| 95,91,18,992 | Toatal Rs...  |     | 58,52,53,741 |

Significant Accounting Policies and Notes to Accounts from an integral part of accounts - Schedule H  
As per our report of even date

For CHHAJED & DOSHI

Chartered Accountants

FRN No.: 101794W



CA Nitesh Jain, Partner

MEMBERSHIP NO. 136169



Place : Mumbai

Date: 11th June 2021

### \*Income Outstanding:

(If accounts are maintained on cash basis)

Rent: Nil

Interest: Nil

Other Income: Nil

TOTAL ₹ : Nil

**NISM**

## FINANCIAL STATEMENTS

Income and Expenditure Account for  
the year ending 31st March 2021


| FY 2019-20   | INCOME                                   | Sch | FY 2020-21   |
|--------------|--|-----|--------------|
| ₹            |  |     | ₹            |
|              | accrued *                                |     |              |
| 30,82,000    | By Rent realised                         |     | 40,49,156    |
|              | accrued *(estimate)                      |     |              |
|              | By Interest realised                     |     |              |
|              | On Securities:                           |     |              |
| 16,92,54,989 | On Fixed Deposit                         |     | 15,56,95,708 |
| 14,90,033    | On Bank Account                          |     | 17,19,074    |
|              | By Dividend                              |     |              |
|              | By Donations in Cash or Kind             |     |              |
|              | By Grants                                |     |              |
|              | By Income From Other Sources             |     |              |
| 54,50,87,241 | By Income from Schools                   | G   | 40,54,99,688 |
| 2,97,45,518  | By Income from Department                | G   | 76,52,800    |
| 2,94,713     | By Income from Other Sources             |     | 11,601       |
| 69,65,883    | By Sundry Balance Written Back (Net)     |     | 63,85,506    |
| 31,98,615    | By Interest on Income Tax Refund         |     | 42,40,209    |
|              | By Prior period adjustment               |     |              |
|              | By Transfer from Reserve                 |     |              |
|              | By Deficit carried over to Balance Sheet |     |              |
| 75,91,18,992 | Toatal Rs...                             |     | 58,52,53,741 |

The above Income & Expenditure Account to the best of my/our belief contains a true account of the Funds and Liabilities and of the Property and Assets of the Trust.

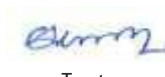
For NATIONAL INSTITUTE OF SECURITIES MARKETS

Place : Mumbai

Date: 11th June 2021



Registrar



Trustee



Chairman



## NATIONAL INSTITUTE OF SECURITIES MARKETS

### **NISM Vashi Office**

NISM Bhavan, Plot No. 82, Sector - 17,  
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Tele: 022-66735100-02 | Fax: 022-66735110

### **NISM Campus**

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Tal. Khalapur, Dist. Raigad, Maharashtra - 410222  
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